

Strategic Partner Webinar

June 8, 2016

Presented by:

Allison Huffman, Autodesk

Gregg Christensen, United Rentals



ABC's Current Strategic Partners



We can show you more.®



About ABC's Strategic Partners

- Align with ABC's value proposition:
 - *“Based on the Merit Shop Philosophy, we help members develop people, win work and deliver work safely, ethically, and profitably for the betterment of the communities in which they work.”*
- “Trusted resource” in their field
- Provide Chapters and Members with resources to help them succeed (i.e. webinars, white papers)



ABC Chapter President's Meeting

Embracing the Digital Age

The ABC and Autodesk Partnership

Allison Huffman

Industry Initiative Marketing Manager, Construction






Image courtesy of Tesla Motors, Inc.



Image courtesy of Sensler.



The Martian © 2015 Twentieth Century Fox. All rights reserved.



1.2%

Material
waste

40%

Mega
projects
over budget

98%

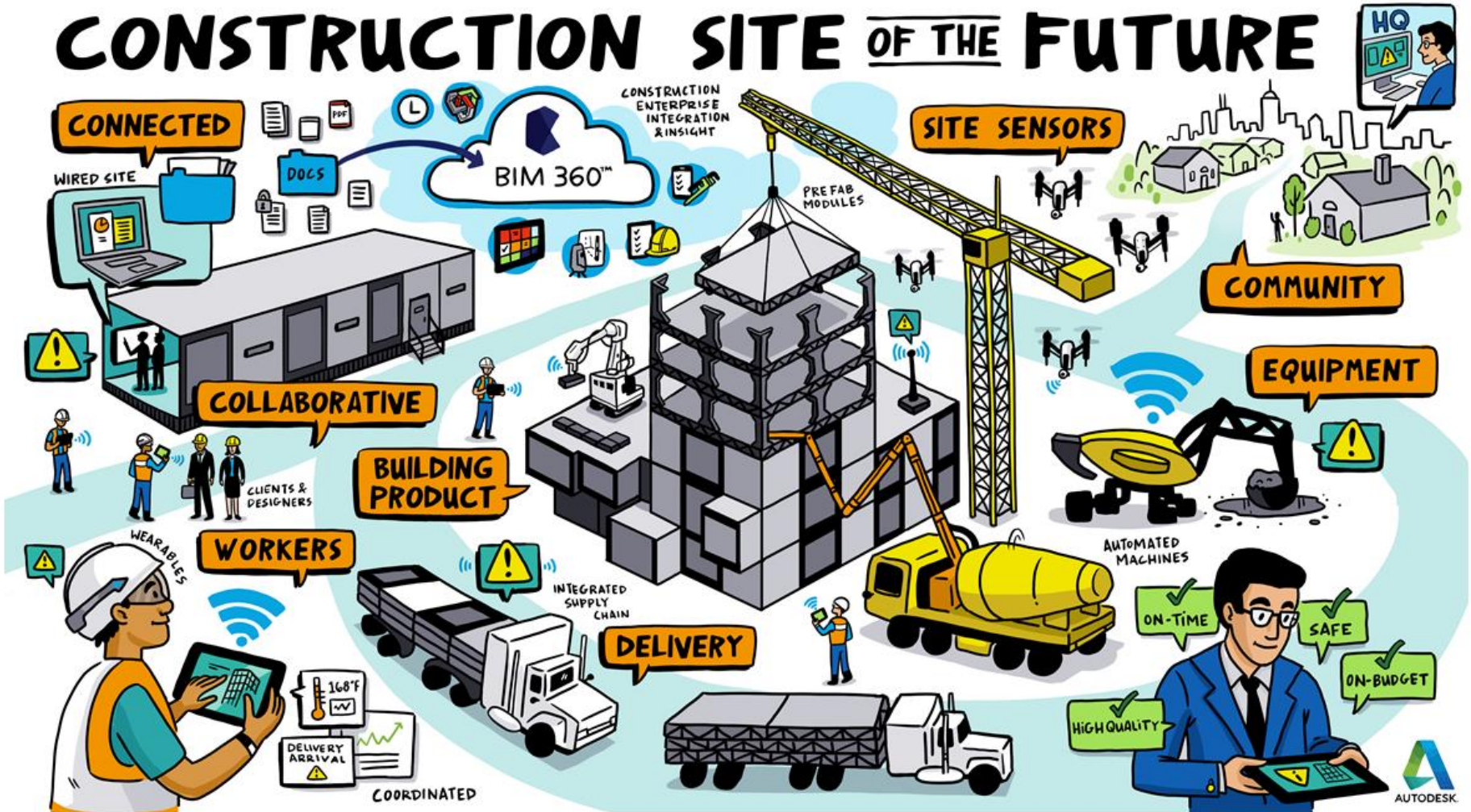
Projects
late >40%

77%

Average
projects
behind

80w

CONSTRUCTION SITE OF THE FUTURE







AUTODESK® BIM 360™ DOCS

Pre-construction

Construction Execution

Commissioning/Handover



Connecting the entire construction project team and all your documents in one system.



AUTODESK® BIM 360™ DOCS

www.bim360.com/abcdocs

The ABC and Autodesk Strategic Partnership

- All industry stakeholders must have access to the data and technology
- Together:
 - we will enable construction professionals to harness the power of the digital era
 - Autodesk will continue to extend its understanding of the challenges that impact the construction trades
 - ABC will provide their members with additional knowledge and training on the latest innovations

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Questions for Autodesk?

Partnering with ABC



 ***United Rentals®***

About United Rentals

- Founded in 1997
- World's largest equipment rental provider
- Best-in-class range of resources and the largest customer service network of its kind in North America
- United Rentals' customer base is a diverse mix of construction and industrial companies, utilities, municipalities, government agencies and others
 - 51% Non-construction
 - 45% Non-residential construction
 - 4% Residential



\$8.73B
Rental Fleet



12,700 Industry
Experts



Approximately
900 Locations

About United Rentals

United Rentals serves its customers as a single-source solution, provided through two business segments:

General Rentals



Construction



Industrial

Specialty Rentals



Power & HVAC



Pump Solutions



Tool Solutions



Trench Safety

Beyond Equipment



Safety leadership in risk management and loss prevention, professional customer training, certifications and site evaluations.



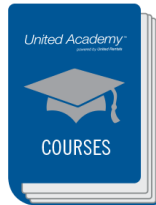
Unparalleled technology and specialty offerings such as Total Control[®], UR Control[®], Tool Management and On-site Shop Services.



A comprehensive training solution that leverages cutting-edge technology and engaging course content to reduce the overall cost and complexity of safety training, as well as credential tracking for you and your employees.

About United Academy®

United Academy is a comprehensive training solution designed to help you reduce the overall cost and complexity of safety training and credential tracking for your employees.



Comprehensive
Course Library



Training When and
Where You Need It



Get Trained
by the Pros

Courses Offered

- Operator certification
- Train the trainer
- OSHA required training



11 Categories



X,XXX Courses



3 Languages

Training – When and Where You Need It

United Academy Courses are available

Onsite



at a local
United Rentals location

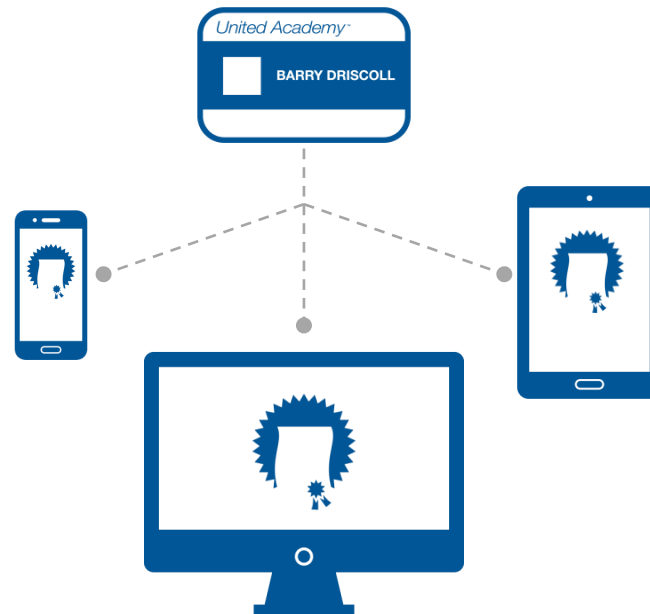


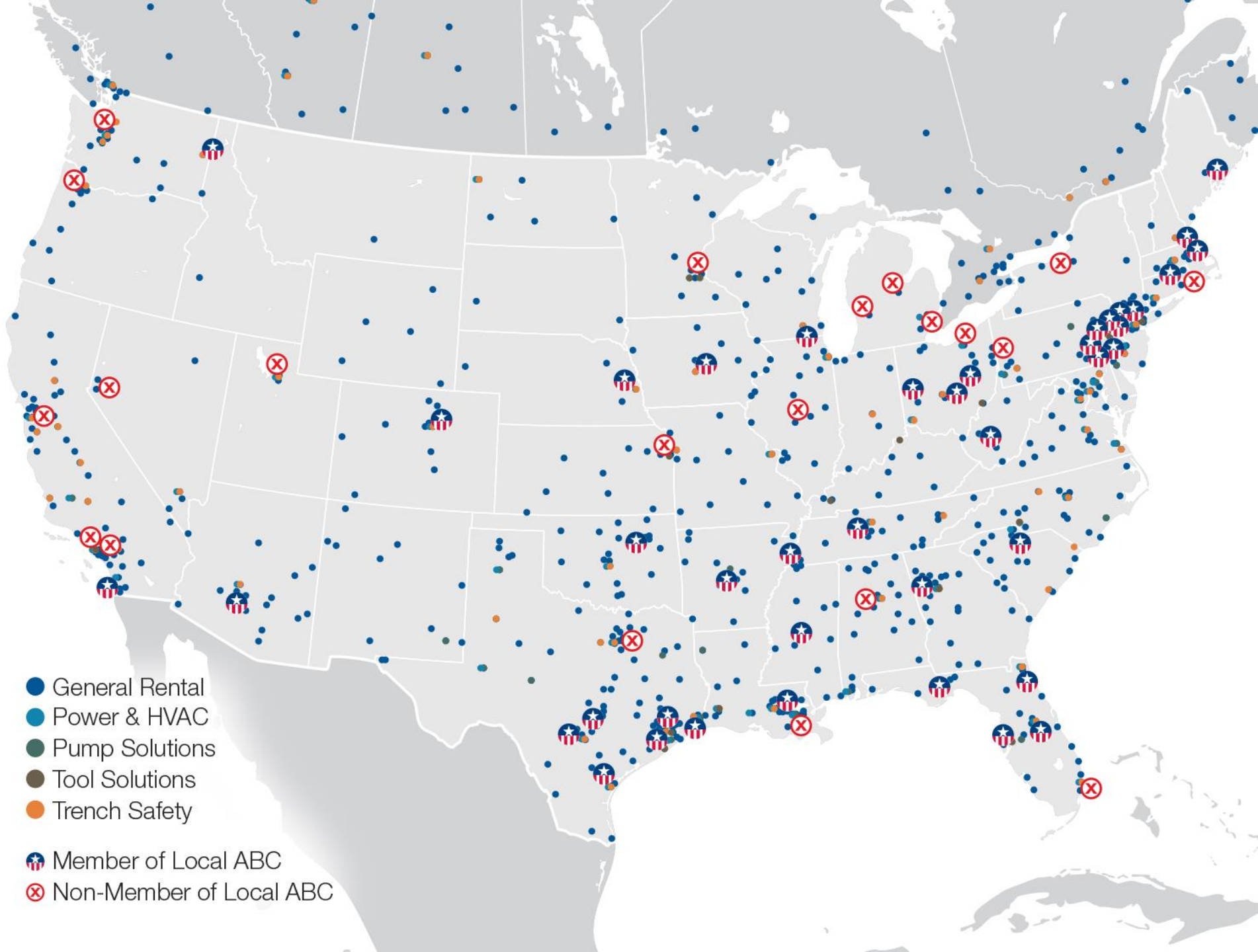
or online



Certification Management

You can save time and money by storing and maintaining training records and certifications through United Academy and easily access student Training Profiles using our wallet card and mobile app or a computer.





Contact Us

If you have any additional questions please contact:

Dennis Walker

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Questions for United Rentals?

Thank You!

